

# SIG

## PROCUREMENT TECHNOLOGY SUMMIT

**AMELIA ISLAND, FL – APRIL 16-19, 2023**

A three-day event for sourcing, outsourcing, procurement and risk professionals, packed with collaborative roundtables, general sessions, workshops, breakout sessions and networking events.

### Global thinking

Collaborative  
Collegial  
Informative  
Innovative  
Non-commercial  
Relationship-building  
Game-changing

**REGISTER NOW**

[sig.org/summit](https://sig.org/summit)



**3 days, 4 roundtables, 5 keynotes, 12 innovation talks, 25 breakouts, endless networking opportunities!**



Engaging sessions  
buy-side speakers  
thought leaders



250-300 peers  
cross-function  
cross-industry



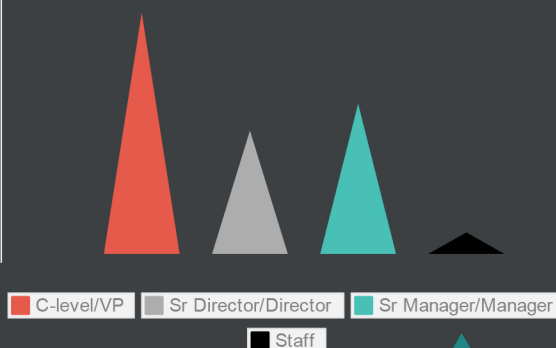
Tangible results  
implementable  
solutions  
identifiable savings

Registered Summit delegates represent senior-leadership from all industries, primarily from the sourcing, outsourcing and procurement functions but, IT, legal, HR and finance benefit from the open dialogues as well

## WHO ATTENDS

Ann Inc.  
Arizona State University  
BMO Financial Group  
Boeing  
Caesars Entertainment  
Capital Group Companies  
CSAA Insurance Group  
Discover Financial Services  
Equifax  
Fidelity Investments  
Friedkin Companies  
Google  
HBO  
Honda of America  
Intermountain Healthcare  
McDonald's

Microsoft  
Mylan  
Nationwide Insurance  
New York Life Insurance  
Northwestern Mutual Life  
Pacific Gas & Electric  
Pepsico  
PNM Resources  
Target  
Travelers  
UBS  
UnitedHealth Group  
University of Tennessee  
Vail Resorts  
Visa  
Wellmark



Chief Procurement Officer  
Chief Procurement Officer & Vice President  
Chief Sourcing Executive  
Chief Sourcing Officer  
Chief Strategy Officer  
Director, Enterprise Sourcing  
Director, Global Indirect Procurement  
Director, Procurement  
Category Manager  
Group Manager, Supply Chain  
Head of Procure-to-Pay  
Head of Sourcing Center of Excellence  
Managing Director, Productivity Strategies  
Senior Director  
Senior Vice President, Global Sourcing  
Senior Leader  
Unit Leader  
Vice President, Strategic Sourcing  
Vice President, Supplier Management  
Vice President, Corporate Procurement  
Vice President, Business Services  
Vice President, Head of Global Sourcing

Roughly half of the Summit delegates are in senior management positions, with 59% director level or above

## Sample Breakout Session Tracks and Topics

### Sourcing

Shifting The Sourcing Equation At Weight Watchers: A Healthy Way To Slim Down Cost

Kicking It Up A Notch: Taking eProcurement To The Next Level At Monsanto

Organizing Chaos: Creating A Center-Led Procurement Organization Amidst Geographic And Cultural Diversity

### Outsourcing

The Legal Eagle: Managing Legal Spend - Legal Operations Versus Strategic Sourcing

Slash And Burn: Cutting 25% Of Your Costs Through Managed Services

David And Goliath: How Big Corporations Do Deals With Small Social Media Companies

### Talent Organizational Development

Creating A (Not So) Risky Business: Mitigating Contingent Labor Compliance Challenges

Strategies And Trends For Future-Proofing Your Workforce

Creating A Winning Playbook That Aligns Business, Finance And Strategic Sourcing

### Performance Governance Risk Management

Taming the Beast: Using Channel Strategies To Reduce Processing Complexity And Increase Control

Effective Supplier Risk Management: Lightening Up And Tightening Up

Batten Down The Hatches: Transitioning To Global Supplier Management

### Disruptive Digitization

Procurement is Key to Growth in the Age of Digital Transformation

The Importance of APIs in the Modern Tech Stack

Fostering Trusted B2B Communities as Part of Disruptive Digitization

Mastering Services Procurement Through Digital Innovation

### Environmental, Social & Governance

A Lesson in Optimized, Rapid Deployment for ESG Objectives

Supply Chain Climate Action and the Path Towards Net Zero

Achieving Real Results on ESG Initiatives Beyond the Triple Bottom Line

Embedding ESG into Your Sourcing Operations



### Previous Presenters

Charles Schwab  
Cisco  
Facebook  
Google  
Huntington National Bank  
Iron Mountain  
JP Morgan Chase  
KeyBank  
Microsoft  
Nationwide Insurance  
Nissan  
Philips  
Puget Sound Energy  
Salesforce  
Southwest Airlines  
Visa