

# GLOBAL EXECUTIVE SUMMIT

AMELIA ISLAND, FL

Escape the every day...and find inspiration in Florida!



SIG

13-16 MARCH 2017

A four-day event for sourcing, outsourcing and procurement professionals, packed with executive roundtables, general sessions, workshops, breakout sessions and networking events, including a golf scramble

## Global thinking

Collaborative  
Collegial  
Informative  
Innovative  
Non-commercial  
Relationship-building  
Game-changing

**REGISTER NOW**

[sig.org/spring17](http://sig.org/spring17)



1 executive roundtable, 4 days, 7 tracks, 7 keynotes  
50+ breakouts, multiple networking opportunities



Engaging sessions  
buy-side speakers  
thought leaders



350-450 peers  
cross-function  
cross-industry



Tangible results  
implementable  
solutions  
identifiable savings

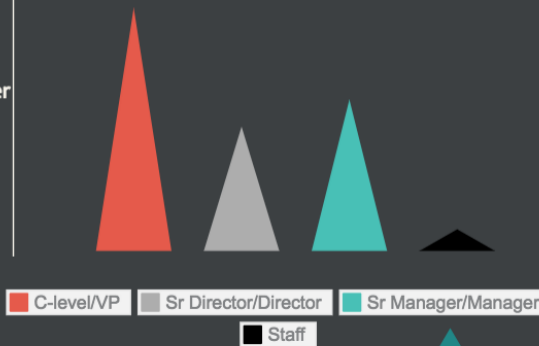
On any given Summit day, 64% - 75% of the delegates are buy-side and represent senior leadership from all industries, primarily from the sourcing, outsourcing and procurement functions but, IT, legal, HR and finance benefit from the open dialogues as well

## PREVIOUS ATTENDEES

Abbott  
Abercrombie & Fitch  
Ann Inc.  
Air Canada  
BB&T  
Bloomberg  
Caesars Entertainment  
Citigroup  
Coca-Cola  
Duke Energy  
Equifax  
Genentech  
General Motors  
Google  
HBO  
Hilton Worldwide  
IBM

Kroger  
McDonald's  
Microsoft  
Nike  
New York Life Insurance  
NYU Langone Medical Center  
Pacific Gas & Electric  
Pepsico  
Southwest Airlines  
State Farm  
Sunovian Pharmaceuticals  
Target  
UnitedHealth Group  
University of Tennessee  
Walmart  
Vail Resorts  
Visa

## WHO ATTENDS



Chief Procurement Officer  
Chief Procurement Officer & Vice President  
Chief Sourcing Executive  
Chief Sourcing Officer  
Chief Strategy Officer  
Director, Enterprise Sourcing  
Director, Global Indirect Procurement  
Director, Procurement  
Group Manager  
Group Manager, Supply Chain  
Head of Procure-to-Pay  
Head of Sourcing Center of Excellence  
Managing Director, Productivity Strategies  
Senior Director  
Senior Vice President, Global Sourcing  
Senior Leader  
Unit Leader  
Vice President, Strategic Sourcing  
Vice President, Supplier Management  
Vice President, Corporate Procurement  
Vice President, Business Services  
Vice President, Head of Global Sourcing

Roughly half of the Summit delegates are in senior management positions, with 67% director level or above

## Sample Breakout Session Tracks and Topics



### Previous Presenters

Amazon  
Brooks Brothers  
Bloomberg  
eBay  
Google  
Hilton Worldwide  
Honda of America  
Huntington National Bank  
Kroger  
McDonald's  
Microsoft  
Nike  
Pfizer  
Prudential  
Southwest Airlines  
Whirlpool

**LEARN MORE**  
[sig.org/summit](http://sig.org/summit)



Sourcing	Outsourcing	Talent Development	Disruptive Digitization	Third Party Risk Management	Governance/ Compliance	Supplier/ Performance Management
<b>In the Board Room: Providing Better Business Outcomes with Sourcing and Procurement at the Table</b>  Contrary to Popular Belief, Procurement Can Work Outside the Norm	<b>Life at the Edge: Navigating the Vested/ Managed Services Border</b>  Contracting for Agile Software Development	<b>The X Factor: How a Variable Workforce Model Drives Cost Savings and Business Flexibility</b>  The Secret Weapon in the War for Talent	<b>Beyond RPA: Revamping Operations with New Digital Process Models</b>  Are You Ready for Robots in Procurement?	<b>Partly Cloudy with a Chance of Data Breach? How to Define Your Optimal Risk Cloud Solution</b>  Run with the Best: A Risk-Based Approach to Third Party Risk Management	<b>Give Your Sourcing Relationship Just What the Doctor Ordered with Sourcing Health Checks</b>  Proactive Governance Driven by Data and Analytics	<b>Growing Pains? What You Can Do Now to Improve Your Provider Relationships</b>  Redesigning Procurement for Agility